

The Veterinary Practice in Transition

A Seminar on Current Issues Affecting Practice Value and
How to Create the Optimum Environment for Practice Ownership Transitions

For Vendors, Purchasers and Practice Managers

Understand how practice values are determined, how current industry trends are affecting practice values and how you can prepare and maximize profitability, practice value and get the most of the transition process.

Calgary, AB – Tuesday, November 30, 2010



John Tait, DVM, MBA, CFP



Ross Dawson, DVM, MBA



Blake Dawson, BBA, CMA

Location & Time: Greenwood Inn & Suites – 3515-25 Street NE
Calgary, Alberta – T1Y 7E3
9:00 am – 5:00 pm

Content:

- Current state of veterinary industry: Trends and challenges
- Practice values - mechanics, current values
- Value drivers - preparing a practice for sale, Assuming control of a practice
- Exit options / entrance options
- Barriers to Success / Negotiation
- Case based examples
- Discussion and questions

Cost: *Early Bird – register by October 31/10*
\$185 per Person (\$250 after Oct 31st)

Sponsored by:
Bank of Montreal

Registration:

Online - <http://www.bayleygroup.com/events.html>

Click on - **The Veterinary Practice in Transition** - Register Here



For further information, please contact Bobbi Hoffman, Secretariat – 1 888 527 3434

The Veterinary Practice in Transition
Tuesday, November 30/10 – Calgary
Greenwood Inn & Suites – 3515 – 26 Street NE – Calgary, AB

Please fill in all questions below:

First Name:

Last Name:

Email Address:

Address:

City and Province:

ZIP Code:

Phone:

Identify your position at work:

PAYMENT INFORMATION – Early Bird Registration \$185.00 per person by October 31/10.

Payment (in Canadian dollars) must accompany registration.

Payment method: Cheque
 VISA MasterCard

Registration Fee: \$ _____

Total amount enclosed \$ _____

| |
|---|
| Card # _____ |
| Exp (mm/yy) ____/____ CVV Code _____ |
| Name of Cardholder _____ |
| Signature _____ |

Fax to: 1-519-263-2936 / Toll-free - 1-888-527-2905

Mail to: The Bayley Group – 72924 Airport Line – Hensall, ON – N0M 1X0

Online: <http://www.bayleygroup.com/events.html> Register for “Veterinary Practice in Transition”

For further information, please contact Bobbi Hoffman, Secretariat – 1 888 527 3434